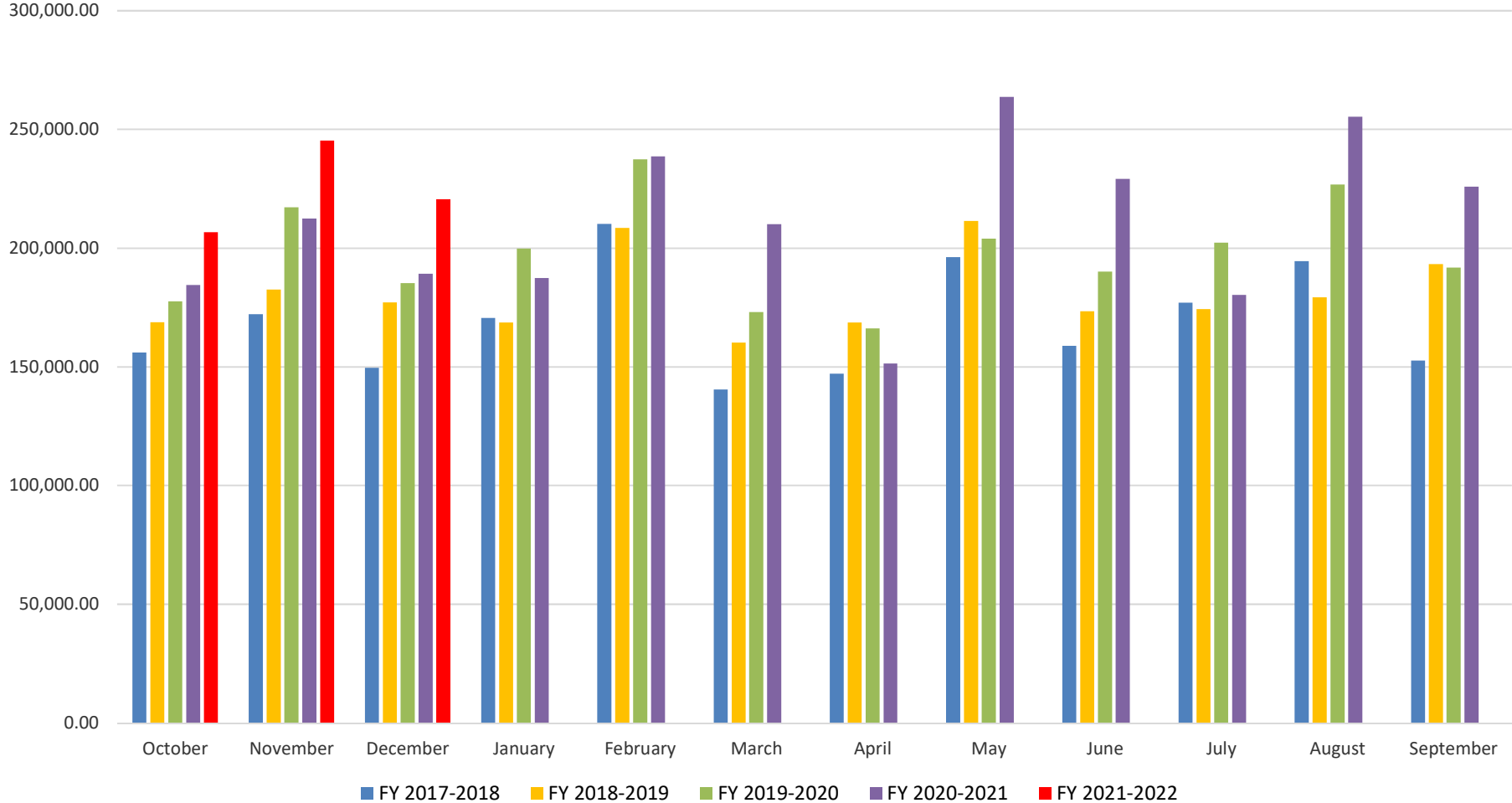


# CITY OF MINEOLA

## Monthly Sales Tax Trend Analysis



# MINEOLA SALES TAX HISTORY

12/9/2021

| <u>Fiscal Year</u> | <u>October</u> | <u>November</u> | <u>December</u> | <u>January</u> | <u>February</u> | <u>March</u> | <u>April</u> | <u>May</u> | <u>June</u> | <u>July</u> | <u>August</u> | <u>September</u> | <u>Total</u> |
|--------------------|----------------|-----------------|-----------------|----------------|-----------------|--------------|--------------|------------|-------------|-------------|---------------|------------------|--------------|
| 1987               | 0.00           | 0.00            | 0.00            | 11,820.86      | 58,965.92       | 19,053.98    | 20,166.57    | 36,243.39  | 22,759.30   | 23,911.69   | 38,829.99     | 25,690.32        | 257,442.02   |
| 1988               | 28,158.20      | 34,890.74       | 21,763.71       | 21,855.23      | 43,421.29       | 18,004.99    | 18,758.11    | 34,266.08  | 25,607.97   | 22,093.13   | 36,694.12     | 24,002.11        | 329,515.68   |
| 1989               | 23,280.26      | 38,910.28       | 22,120.04       | 22,020.91      | 76,152.76       | 19,458.28    | 18,449.01    | 36,388.92  | 24,226.83   | 22,712.84   | 37,409.41     | 23,373.08        | 364,502.62   |
| 1990               | 23,007.91      | 38,661.34       | 23,453.15       | 24,407.80      | 46,166.72       | 22,068.55    | 21,171.00    | 38,944.73  | 25,718.03   | 29,949.26   | 45,390.18     | 25,232.83        | 364,171.50   |
| 1991               | 27,831.08      | 39,973.63       | 27,319.08       | 29,422.26      | 50,798.70       | 22,476.99    | 26,588.53    | 41,201.72  | 28,472.68   | 30,797.56   | 42,264.18     | 31,449.26        | 398,595.67   |
| 1992               | 29,806.10      | 43,153.94       | 28,759.20       | 31,031.77      | 48,913.21       | 28,557.05    | 29,901.59    | 43,496.49  | 35,269.62   | 33,922.68   | 48,186.37     | 36,293.63        | 437,291.65   |
| 1993               | 36,850.65      | 49,335.03       | 34,919.70       | 46,652.58      | 85,800.97       | 38,886.43    | 35,415.65    | 58,100.51  | 44,752.66   | 45,449.35   | 60,748.17     | 47,553.30        | 584,465.00   |
| 1994               | 44,941.28      | 59,602.62       | 44,976.74       | 50,762.50      | 75,389.69       | 39,303.21    | 42,396.25    | 59,050.79  | 47,296.25   | 50,526.23   | 64,772.46     | 46,035.88        | 625,053.90   |
| 1995               | 47,982.00      | 59,277.55       | 48,317.71       | 53,611.55      | 80,574.37       | 41,834.08    | 43,904.98    | 57,627.24  | 51,272.91   | 52,737.59   | 62,531.85     | 49,996.55        | 649,668.38   |
| 1996               | 46,690.53      | 59,869.72       | 43,717.49       | 52,383.43      | 69,730.65       | 46,684.61    | 46,527.48    | 57,198.33  | 54,966.46   | 51,899.98   | 60,743.93     | 77,757.39        | 668,170.00   |
| 1997               | 70,918.19      | 90,111.17       | 80,002.78       | 76,564.26      | 107,674.10      | 64,598.79    | 61,440.29    | 93,506.56  | 77,648.05   | 77,942.41   | 93,977.21     | 82,852.98        | 977,236.79   |
| 1998               | 76,677.01      | 93,251.59       | 78,947.72       | 78,974.14      | 124,633.01      | 70,933.05    | 72,902.45    | 93,783.95  | 88,313.65   | 90,319.28   | 105,858.27    | 83,722.98        | 1,058,317.10 |
| 1999               | 77,739.81      | 98,183.35       | 84,836.87       | 79,005.53      | 131,252.60      | 78,568.96    | 77,379.27    | 106,894.78 | 87,249.67   | 95,549.77   | 116,946.27    | 96,749.31        | 1,130,356.19 |
| 2000               | 80,138.56      | 92,819.16       | 103,811.56      | 91,187.02      | 126,919.58      | 89,731.25    | 87,146.22    | 111,900.13 | 87,831.46   | 94,430.24   | 109,304.87    | 89,994.04        | 1,165,214.09 |
| 2001               | 88,880.56      | 109,848.92      | 84,910.45       | 92,998.82      | 128,933.94      | 84,432.97    | 84,348.92    | 111,218.06 | 101,261.49  | 95,030.97   | 114,009.29    | 96,544.27        | 1,192,418.66 |
| 2002               | 93,400.27      | 110,269.10      | 97,617.68       | 94,996.46      | 143,376.87      | 83,633.91    | 85,853.45    | 112,301.43 | 105,171.71  | 106,674.15  | 112,870.45    | 93,792.89        | 1,239,958.37 |
| 2003               | 100,695.62     | 100,968.66      | 94,252.41       | 99,690.97      | 140,933.56      | 84,851.10    | 86,654.06    | 111,695.73 | 100,395.51  | 137,988.41  | 117,717.30    | 98,862.75        | 1,274,706.08 |
| 2004               | 97,384.25      | 116,521.70      | 95,452.87       | 101,835.35     | 144,168.91      | 91,663.23    | 97,215.98    | 126,225.48 | 103,597.11  | 110,378.04  | 141,172.69    | 106,391.22       | 1,332,006.83 |
| 2005               | 96,473.87      | 122,595.42      | 94,840.50       | 107,337.34     | 146,612.00      | 93,923.61    | 98,207.55    | 126,741.44 | 106,176.37  | 109,335.56  | 132,701.05    | 100,885.00       | 1,335,829.71 |
| 2006               | 114,406.40     | 112,866.93      | 100,323.68      | 108,055.36     | 133,006.74      | 95,665.60    | 100,603.01   | 114,548.06 | 102,744.24  | 109,622.58  | 126,420.45    | 107,164.86       | 1,325,427.91 |
| 2007               | 102,867.87     | 129,214.82      | 97,933.07       | 111,981.72     | 154,130.31      | 98,246.20    | 104,898.68   | 142,642.49 | 108,850.87  | 115,611.74  | 131,238.97    | 123,005.55       | 1,420,622.29 |
| 2008               | 120,766.50     | 134,286.11      | 122,928.05      | 120,843.44     | 166,029.62      | 110,484.30   | 110,631.12   | 136,226.83 | 112,340.07  | 124,359.48  | 146,548.31    | 128,187.93       | 1,533,631.76 |
| 2009               | 114,265.32     | 128,256.81      | 110,765.75      | 113,003.53     | 153,800.69      | 98,677.13    | 102,544.65   | 127,721.50 | 110,621.47  | 110,052.71  | 142,690.72    | 131,157.60       | 1,443,557.88 |
| 2010               | 110,148.75     | 127,856.56      | 105,197.50      | 104,271.85     | 149,877.39      | 92,595.31    | 98,247.94    | 139,299.55 | 117,882.26  | 110,404.20  | 129,126.80    | 105,571.49       | 1,390,479.60 |
| 2011               | 105,421.75     | 135,467.14      | 103,937.15      | 119,448.14     | 148,993.76      | 96,444.31    | 100,146.89   | 132,590.25 | 110,958.99  | 112,872.29  | 136,342.31    | 125,667.27       | 1,428,290.25 |
| 2012               | 118,231.97     | 138,691.97      | 118,868.91      | 127,562.34     | 173,662.29      | 113,944.54   | 129,541.34   | 156,158.30 | 131,445.15  | 139,637.22  | 156,391.54    | 129,931.34       | 1,634,066.91 |
| FY 2012-2013       | 143,567.07     | 147,966.00      | 134,015.95      | 141,646.69     | 175,116.38      | 115,318.03   | 128,601.31   | 155,973.41 | 131,100.87  | 139,522.67  | 162,750.17    | 141,407.41       | 1,716,985.96 |
| FY 2013-2014       | 131,326.81     | 149,155.38      | 136,037.89      | 134,795.69     | 177,761.48      | 116,856.71   | 126,836.76   | 159,075.94 | 139,158.00  | 139,759.88  | 160,817.94    | 140,715.57       | 1,712,298.05 |
| FY 2014-2015       | 131,401.76     | 159,860.66      | 134,715.02      | 142,483.03     | 185,232.86      | 125,414.47   | 126,317.84   | 162,809.81 | 141,267.67  | 139,285.25  | 167,661.89    | 143,272.37       | 1,759,722.63 |
| FY 2015-2016       | 140,441.75     | 169,255.52      | 141,183.71      | 143,452.56     | 196,004.05      | 124,804.69   | 135,963.38   | 177,566.39 | 142,502.24  | 145,941.87  | 179,459.05    | 152,771.03       | 1,849,346.24 |
| FY 2016-2017       | 145,767.07     | 170,836.40      | 149,987.51      | 168,745.46     | 214,097.00      | 137,809.39   | 140,454.35   | 181,011.60 | 159,863.18  | 151,629.00  | 188,942.46    | 154,168.73       | 1,963,312.15 |
| FY 2017-2018       | 156,026.00     | 172,249.09      | 149,634.36      | 170,559.35     | 210,200.21      | 140,490.57   | 147,103.23   | 196,263.80 | 158,799.96  | 177,063.01  | 194,564.42    | 152,643.77       | 2,025,597.77 |
| FY 2018-2019       | 168,748.37     | 182,672.23      | 177,221.17      | 168,709.01     | 208,515.46      | 160,254.95   | 168,642.39   | 211,521.57 | 173,463.54  | 174,283.77  | 179,334.57    | 193,250.71       | 2,166,617.74 |
| FY 2019-2020       | 177,613.04     | 217,306.22      | 185,303.61      | 199,920.62     | 237,363.96      | 173,151.60   | 166,231.34   | 203,954.52 | 190,197.77  | 202,276.32  | 226,751.20    | 191,840.43       | 2,371,910.63 |
| FY 2020-2021       | 184,554.77     | 212,462.00      | 189,308.68      | 187,386.10     | 238,656.37      | 210,099.11   | 151,356.91   | 263,787.81 | 229,169.18  | 180,348.55  | 255,314.89    | 225,885.76       | 2,528,330.13 |
| FY 2021-2022       | 206,696.55     | 245,289.38      | 220,531.18      |                |                 |              |              |            |             |             |               |                  | 672,517.11   |

monthly inc 22,141.78 32,827.38 31,222.50  
 % 12.47% 15.11% 16.85%

August      September      October      November      December      January      February      March      April      May      June      July

Alcohol sales began June, 2011- first sales tax collected August 2011

Jalapeno Tree opened August 2013- first sales tax month October 2013

Whataburger opened 11-8-14/Beall's 12-14 (closed oct 20)

best month

Increase over last YTD **14.70%**

Hibbett & Dollar Tree opened end of March 2017      2018-2019 Sanderson Farms Construction/Autumn Winds Construction